

Imperial County, CA Market Trends

Todd Menvielle – Sr. Appraiser

Farm Credit Services Southwest



2017 Crop Summary

Crop '000s omitted	2012	2013	2014	2015	2016	2017
Apiary Products	\$3,144	\$4,708	\$4,441	\$4,779	\$4,357	\$5,837
Field Crops	\$587,977	\$470,461	\$530,849	\$422,319	\$381,181	\$365,819
Fruits & Nuts	\$85,154	\$100,019	\$95,909	\$83,277	\$80,098	\$85,186
Livestock & Dairy	\$483,833	\$617,371	\$410,512	\$502,065	\$468,176	\$452,708
Seed & Nursery	\$67,432	\$100,557	\$93,818	\$107,673	\$123,057	\$137,286
Vegetable & Melon Crops	<u>\$718,219</u>	<u>\$865,401</u>	<u>\$723,260</u>	<u>\$805,021</u>	<u>\$1,006,345</u>	<u>\$1,018,764</u>
Total	\$1,945,759	\$2,158,517	\$1,858,789	\$1,925,134	\$2,063,214	\$2,065,600

Source: Imperial County Agricultural Crop & Livestock Report, Agricultural Commissioner (most recent available figures)



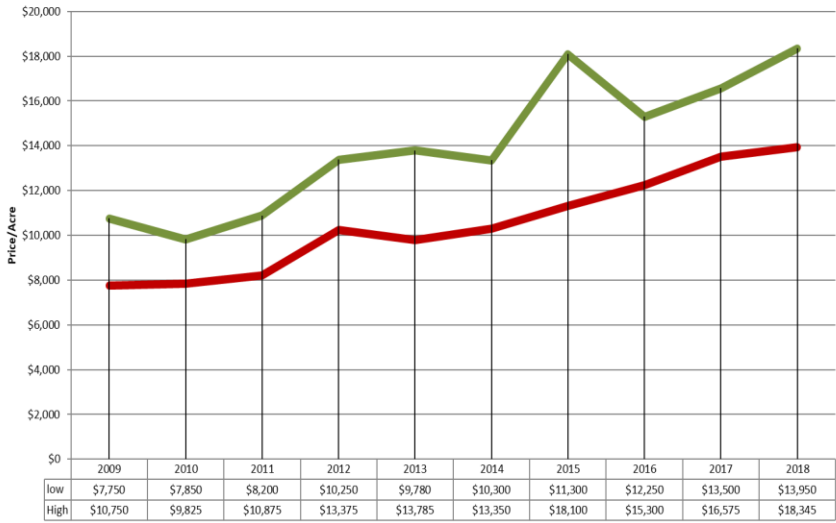
Top Ten Commodities

2017 Ranking			2016 Ranking
1	Cattle	\$ 387,170,000.00	1
2	Leaf Lettuce	\$ 217,717,000.00	3
3	Alfalfa	\$ 148,879,000.00	2
4	Head Lettuce	\$ 116,612,000.00	6
5	Broccoli	\$ 94,806,000.00	5
6	Spinach	\$ 84,450,000.00	7
7	Onion	\$ 79,069,000.00	4
8	Alfalfa Seed	\$ 75,433,000.00	8
9	Carrots	\$ 55,029,000.00	10
10	Sugar Beets	\$ 53,599,000.00	12



Good Adaptability

Price / Net Acre Trend

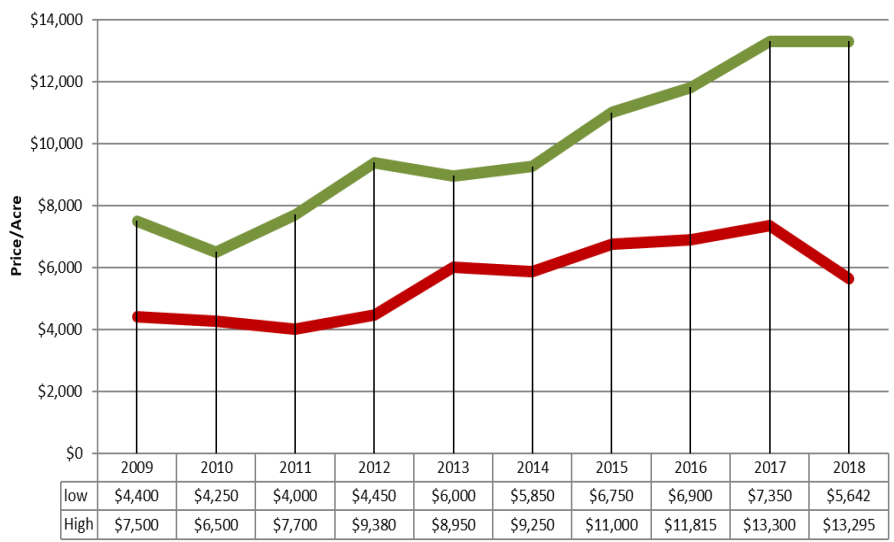


Rent / Net Acre Trend



Average Adaptability

Price / Net Acre Trend



Rent / Net Acre Trend

